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# The Greenville News

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## Build-A-House Purchases Assets of Stock Building Supply Door Division

*Build A House Further Strengthens Its Position in the Building Supply Industry*

Greenville, SC. July 30, 2009 — Build-A-House, LLC, the leading provider of turnkey building supply solutions, today announced the execution and closing of an asset purchase transaction whereby Build A House purchased the Greer-based door division of Stock Building Supply. Included in the transaction are all existing client contracts.

Stock Building Supply recently emerged from its Chapter 13 bankruptcy. Build-A-House saw an opportunity to add a key commercial business to its offering. Stock Building Supply's commercial door division is a strategic addition to Build-A-House. Bringing the two perspective leaders in their markets together under the same roof will be a convenient opportunity to clients for a one-stop solution. The combined entity will support more than 300 commercial and residential contractors just in the upstate area. This combined entity signals the arrival of a new era in building supply convenience in which contracts can utilize showrooms and products packaging for further convenience and cost savings. This model has allowed Build A House to thrive even during this down market.

In the near future, Build-A-House will be announcing a new collocation site for both companies. It plans to continue offering more products to enhance client convenience.

"The market for building supplies is rapidly changing. To be competitive in today's market you need to offer a complete showroom solution for product selection, seasoned install professionals, at the best price available in the market. The guys in the truck have their place but why do that when you have a choice of a more stable and flexible solution," said Paul Taylor, president of Build A House. "With the addition of Stock's commercial door division we will be able to offer more complete solutions to commercial clients as well. In today's market you want the least number of vendors for ease of business and cost savings."

"Build A House and Contract Supply clients and employees will substantially benefit from this combination of these two industry leaders with industry leading sales teams and technical support solutions," said Vernon Atkins, General Manager of Contract Supply, LLC. "Build A House equity ownership in the commercial door market shows its commitment to providing a full client solution. They continue to demonstrate a continued belief that demand for quality

remodeling solutions continues to grow. Going forward, our executive management team will be keenly focused on growing our core building supply sales business. This combination of services is unmatched and key to our continued success."

Build A House will integrate certain Stock Building Supply employees immediately into its organization as part of its overall growth strategy. Build A House gains a unique set of employees already steeped in Commercial Doors and Entry Solutions who share the same passion for transforming the way in which building supplies are purchased.

### About Build-A-House

Build A House is a one-stop remodeling and new construction solution. Build A House offers on-staff remodeling crews, general contractors, cabinet and interior designers. This staff is anchored with an 8,000 square foot showroom to make the client's selection process quick and convenient. All of this is offered at a competitive price due to its strength of buying. To maintain its competitive advantage Build A House currently owns its own granite, cabinet, flooring, and remodel companies. Build A House continues to look for and explore new opportunities to expand and better serve its clients.

Build A House is locally owned and operated. For more information, visit [www.4abuilder.com](http://www.4abuilder.com) for more information.

### About Stock Building Supply

Stock Building Supply is a leading supplier of building materials and construction services to professional home builders and contractors in the United States, with fiscal year 2008 sales of \$3.5 billion. Wolsley, our parent company, has been publicly traded since May 2001 and is listed on the London Stock Exchange under the symbol WOS.

Headquartered in Reading, England, Wolsley is an international business with nearly 5,000 branch operations in 27 countries worldwide, 74,000 employees, and annual revenue of more than \$25 billion. Visit [www.wolsley.com](http://www.wolsley.com) to learn more and view its annual report.

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